| | | Quarter | Quarter | Quarter | Nine Months | Nine Months | (Rs. in lakhs |
|----------|--|-------------|-------------|-------------|-------------|-------------|---------------|
| Sr. | Posticulos | ended | ended | ended | ended | ended | Year ende |
| No. | Particulars | 31.12.2017 | | 31.12.2016 | 31.12.2017 | 31.12.2016 | 31.03.2017 |
| | | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (audited |
| 1. | Interest Earned (a)+(b)+(c)+(d) | 428678 | 420835 | 369933 | 1263064 | 1057566 | 144056 |
| (a) | Interest / Discount on Advances / Bills | 346961 | 329028 | 299045 | 1003059 | 848944 | 114791 |
| (b) | Income on Investments | 74946 | 76794 | 61979 | 224387 | 182284 | 24668 |
| (c) | Interest on balances with Reserve Bank of India and other inter bank funds | 3680 | 11080 | 6088 | 24610 | 17698 | 3308 |
| (d) | Others | 3091 | 3933 | 2821 | 11008 | 8640 | 1288 |
| 2. | Other Income | 118676 | 118757 | 101680 | 354159 | 296019 | 41714 |
| 3. | Total Income (1+2) | 547354 | 539592 | 471613 | 1617223 | 1353585 | 185771 |
| 4. | Interest Expended | 239197 | 238736 | 212091 | 714078 | 618051 | 83430 |
| 5 | Operating European (i) (ii) | 141/00 | 127507 | 100100 | 41 4 4 7 2 | 247/5/ | 17000 |
| 5. | Operating Expenses (i)+(ii) | 141688 | 137506 | 123188 | 414473 | 347656 | 47830 |
| (i) | Employees Cost | 45996 | 44504 | 39404 | 132717 | 112672 | 15210 |
| (11) | Other Operating Expenses | 95692 | 93002 | 83784 | 281756 | 234984 | 32620 |
| 6. | Total Expenditure (4+5) Excluding Provisions and Contingencies | 380885 | 376242 | 335279 | 1128551 | 965707 | 131261 |
| 7. | Operating Profit before Provisions and Contingencies (3-6) | 166469 | 163350 | 136334 | 488672 | 387878 | 54510 |
| 8. | Provisions (other than tax) and Contingencies | 23616 | 29375 | 21685 | 83988 | 66120 | 10913 |
| 9. | Exceptional items | - | - | - | - | - | - |
| 10. | Profit (+) / Loss (-) from Ordinary Activities before Tax (7-8-9) | 142853 | 133975 | 114649 | 404684 | 321758 | 43596 |
| 11. | Tax Expense | 49228 | 45965 | 39585 | 139394 | 110130 | 14917 |
| 12. | Net Profit (+) / Loss (-) from Ordinary Activities after Tax (10-11) | 93625 | 88010 | 75064 | 265290 | 211628 | 28678 |
| 13. | Extraordinary items (net of tax expense) | - | - | - | - | - | - |
| 14. | Net Profit for the period (12-13) | 93625 | 88010 | 75064 | 265290 | 211628 | 28678 |
| 15. | Paid up Equity Share Capital (Face Value: Rs.10/- each) | 59974 | 59887 | 59742 | 59974 | 59742 | 5981 |
| 16. | Reserves excluding revaluation reserves | | | | | | 196733 |
| 17. | Analytical Ratios | | | | | | |
| (i) | Percentage of shares held by Government of India | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 |
| <u> </u> | Capital Adequacy Ratio (%) - Basel III | 15.83 | 15.63 | 15.31 | 15.83 | 15.31 | 15.3 |
| | Earnings per share - (Basic and Diluted) (Rs.) | | | | | | -0. |
| | Basic EPS before Extraordinary items (not annualized) | 15.62 | 14.70 | 12.57 | 44.31 | 35.49 | 48. |
| | Diluted EPS before Extraordinary items (not annualized) | 15.47 | 14.54 | 12.46 | 43.88 | 35.18 | 47. |
| (b) | Basic EPS after Extraordinary items (not annualized) | 15.62 | 14.70 | 12.57 | 44.31 | 35.49 | 48. |
| | Diluted EPS after Extraordinary items (not annualized) | 15.47 | 14.54 | 12.46 | 43.88 | 35.18 | 47. |
| (iv) | NPA Ratios | | | | | | |
| (a) | Gross NPA | 149870 | 134528 | 97162 | 149870 | 97162 | 1054 |
| . / | Net NPA | 59220 | | | | 40070 | 438 |
| (b) | Gross NPA (%) | 1.16 | 1.08 | 0.94 | 1.16 | 0.94 | 0.9 |
| | | | | | | | |
| | Net NPA (%) | 0.46 | 0.44 | 0.39 | 0.46 | 0.39 | 0.3 |

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IndusInd Bank

| 1 | Notes: There has been no material change in the accounting policies adopted during the quarter / nine months ended December 31, 2017 as compared to those followed for the year ended March 31, 2017. | | | | |
|----|---|--|--|--|--|
| 2 | The working results for the quarter / nine months ended December 31, 2017 have been arrived at after considering provision for standard assets, including requirements for exposures to entities with Unhedged Foreign Currency Exposure, non-performing assets (NPAs), depreciation on investments, income-tax and other usual and necessary provisions. | | | | |
| 3 | The above financial results for the quarter / nine months ended December 31, 2017 were subjected to a Limited Review by the Statutory Auditors of the Bank. A clean report has been issued by them thereon. These financial results were reviewed by the Audit Committee and subsequently have been taken on record and approved by the Board of Directors at its meeting held on January 11, 2018. | | | | |
| 4 | RBI Master Circular DBR.No.BP.BC.1/21.06.201/2015-16 dated July 01, 2015, as amended, on Basel III Capital Regulations contain guidelines on certain Pillar 3 and leverage ratio disclosure requirements that are to be made along with the publication of financial results. Accordingly, such applicable disclosures have been placed on the website of the Bank which can be accessed at the following link: http://www.indusind.com/content/home/important-links/regulatory-disclosures-section.html These disclosures have not been subjected to the Limited Review. | | | | |
| 5 | The Capital Adequacy Ratio is computed on the basis of RBI guidelines applicable on the relevant reporting dates and the ratio for the corresponding previous period is not adjusted to consider the impact of subsequent changes if any, in the guidelines. | | | | |
| 6 | In line with the Policy approved by the Board of Directors, the Bank has transferred an amount of Rs.7000 lacs towards floating provision for advances during the quarter ended June 30, 2017. The floating provision has been considered while computing the Net NPAs and Provision Coverage Ratio (PCR). | | | | |
| 7 | On October 14, 2017, the Board of Directors of the Bank and Bharat Financial Inclusion Limited (BFIL), at their respective meetings, approved a merger of BFIL with the Bank in an all-stock transaction through a Composite Scheme of Arrangement. The Scheme is subject to the approval of, the Reserve Bank of India (RBI), the Competition Commission of India (CCI), the Securities and Exchange Board of India (SEBI) / stock exchanges, the respective shareholders and creditors of the Bank and BFIL, and the National Company Law Tribunal (NCLT). While the Scheme has been approved by the CCI, certain other approvals are still pending, and as such, the proposed transaction does not have any impact on the current financial results or the financial position of the Bank as at December 31, 2017. | | | | |
| 8 | On March 14, 2017, the Bank made an announcement of entering into an agreement with Infrastructure Leasing and Financial Services Ltd., (IL&FS) the Promoter Shareholders of IL&FS Securities Services Ltd., (ISSL) to acquire 100% of ISSL. The proposed transaction is conditional on definitive agreements and approvals including regulatory approvals, and as such, does not have any bearing on the current financial results or the financial position of the Bank as at December 31, 2017. | | | | |
| 9 | During the quarter / nine months ended December 31, 2017, the Bank allotted 8,63,706 shares and 15,86,639 shares respectively, pursuant to the exercise of stock options by certain employees. | | | | |
| 10 | Previous period / year figures have been regrouped / reclassified, where necessary to conform to current period / year classification. | | | | |
| | | | | | |
| | MumbaiRomesh SobtiJanuary 11, 2018Managing Director | | | | |

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Segment Reporting for the quarter / nine months ended December 31, 2017

Business Segments:

| Sr. No. | Particulars | Quarter ended 31.12.2017 (unaudited) | Quarter ended 30.09.2017 (unaudited) | Quarter ended 31.12.2016 (unaudited) | Nine months ended 31.12.2017 (unaudited) | Nine months ended 31.12.2016 (unaudited) | (Rs. in lakhs) Year ended 31.03.2017 (audited) |
|------------|--------------------------------------|--|--|--|---|---|---|
| (a) | Segment Revenue : | | | | | | |
| (i) | Treasury Operations | 91293 | 109258 | 82543 | 306065 | 250883 | 349063 |
| (ii) | Corporate / Wholesale Banking | 173851 | 172432 | 170422 | 518594 | 460449 | 631125 |
| | Retail Banking | 301742 | 278872 | 245195 | 856638 | 705425 | 960876 |
| (iv) | Other Banking Business | 1520 | 1580 | 908 | 4582 | 2743 | 4081 |
| | Total [Items (i) to (iv)] | 568406 | 562142 | 499068 | 1685879 | 1419500 | 1945145 |
| | Less : Inter-segment Revenue | 21052 | 22550 | 27455 | 68656 | 65915 | 87429 |
| | Total Income | 547354 | 539592 | 471613 | 1617223 | 1353585 | 1857716 |
| (b) | Segment Results : | | | | | | |
| (i) | Treasury Operations | 13956 | 18646 | 14410 | 49576 | 42039 | 70761 |
| (ii) | Corporate / Wholesale Banking | 52861 | 52286 | 46567 | 156130 | 128682 | 177817 |
| (iii) | Retail Banking | 104405 | 97287 | 79857 | 297256 | 230083 | 314258 |
| (iv) | Other Banking Business | 526 | 551 | 295 | 1590 | 894 | 1335 |
| | Total [Items (i) to (iv)] | 171748 | 168770 | 141129 | 504552 | 401698 | 564171 |
| | Add: Unallocated Revenue | - | - | - | - | - | - |
| | Less: Unallocated Expenses | 5279 | 5420 | 4795 | 15880 | 13820 | 19070 |
| | Operating Profit | 166469 | 163350 | 136334 | 488672 | 387878 | 545101 |
| | Less: Provisions & Contingencies | 23616 | 29375 | 21685 | 83988 | 66120 | 109133 |
| | Net Profit before tax | 142853 | 133975 | 114649 | 404684 | 321758 | 435968 |
| | Less: Taxes including Deferred Taxes | 49228 | 45965 | 39585 | 139394 | 110130 | 149179 |
| | Extraordinary Profit / Loss | - | - | - | - | - | - |
| | Net Profit | 93625 | 88010 | 75064 | 265290 | 211628 | 286789 |
| (c) | Other Information : | | | | | | |
| | Segment Assets | | | | | | |
| (i) | Treasury Operations | 5418495 | 5108688 | 4435772 | 5418495 | 4435772 | 4513128 |
| (ii) | Corporate / Wholesale Banking | 5633556 | 5621187 | 4951979 | 5633556 | 4951979 | 5418590 |
| (iii) | Retail Banking | 8156129 | 7954068 | 6529909 | 8156129 | 6529909 | 7182077 |
| (iv) | Other Banking Business | - | - | - | - | - | - |
| | Unallocated Assets | 862076 | 819226 | 792539 | 862076 | 792539 | 751046 |
| | Total Assets | 20070256 | 19503169 | 16710199 | 20070256 | 16710199 | 17864841 |
| | Segment Liabilities | | | | | | |
| (i) | Treasury Operations | 2387366 | 2415186 | 2092739 | 2387366 | 2092739 | 2300105 |
| | Corporate / Wholesale Banking | 6433874 | 6328341 | 5874481 | 6433874 | 5874481 | 6191339 |
| | Retail Banking | 8308989 | 7965667 | 6177415 | 8308989 | 6177415 | 6590183 |
| (iv) | Other Banking Business | - | - | - | - | - | - |
| | Unallocated Liabilities | 646013 | 596820 | 577260 | 646013 | 577260 | 718602 |
| | Capital & Other Reserves | 2294014 | 2197155 | 1988304 | 2294014 | 1988304 | 2064612 |
| | Total Liabilities | 20070256 | 19503169 | 16710199 | 20070256 | 16710199 | 17864841 |

Mumbai January 11, 2018 Romesh Sobti Managing Director